



## *Trade Events*

### **Global Connect: Arizona Trade Finance Seminar**

February 21, 2014

This seminar, which will be available in person and at-a-distance via teleconference, is (1) a must attend event for SMEs interested in entering, growing, and succeeding in global markets; (2) a major networking occasion for financial professionals seeking to expand their client base; and (3) a great learning opportunity for students interested in international trade and global businesses. Participants will learn about: (a) How to Get Paid from Your Export Sales; (b) How to Access Export Working Capital and Trade Credit; (c) How to Increase Export Sales while Reducing the Risk of Nonpayment by Your Foreign Buyers; (d) How to Export and Get Paid in Foreign Currencies; (e) U.S. Government Export Assistance Resources; and (d) Global Business Development Resources for Hispanic and Other Minority-Owned Businesses.

In Partnership with the U.S. Department of Commerce, the Global Connect: Arizona Trade Finance Seminar is co-sponsored and presented by Thunderbird School of Global Management, FCIB (Finance, Credit & International Business Association), NACM of Arizona - Southwest Business Credit Services, the Arizona District Export Council, the Arizona Hispanic Chamber of Commerce, and the Tucson Hispanic Chamber of Commerce. **For more information, [click here.](#)**

### **WEBINAR: Legal Considerations when Doing Business in POLAND**

Date: February 27, 2014

Time: 2:00pm, EST, 60 minute duration



The New Jersey District Export Council and the Northern NJ Export Assistance Center invites you to learn about legal considerations to be aware of when exporting to Poland. This webinar will inform you of key legal issues you should know prior to doing business in Poland. *Topics include:*

- Dispute resolution
- Transparency of and compliance with anti-corruption regimes
- Advice on establishment of a business enterprise in Poland
- Key market opportunities and challenges

To register, [click here.](#)