Albania

Total Respondents:

September 2013	36
May 2014	18
January 2015	21



Number of Accounts & Customers in this Country

Albania	0	1-10	11-20	21-30	31-40	41+
September 2013	82%	18%	0	0	0	0
May 2014	79%	21%				
January 2015	67%	33%				

Top Payment Method

Albania	PIA Payment in Advance	L/C Letter of Credit	O/A Open Account	D/D Dated Draft	CAD Cash Against Documents	Alternative Methods Of Payment
September 2013	18%	7%	25%	0	0	50%
May 2014	57%		29%		14%	
January 2015	50%	20%	20%		10%	

Open Account, Average Trading Terms/Number of Days

Albania	0 – 30 Days	45 Days	60 Days	90 Days	120 Days	150 Days	150+ Days
September 2013	0	40.0%	20.%	20.%	20.%	0	0
May 2014			50%	50%			
January 2015	33%		33%		33%		

Open Account, Average Payment Delay

Albania	No Delay	Less than 30 Days	30-60 Days	61-90 Days	90+ Days	
September 2013	16%	67%	0	0	17%	
May 2014		100%				
January 2015		67%				

Alternative Methods of Payment

Albania			
September 2013	No methods listed by participants		
May 2014	No methods listed by participants		
January 2015	No methods listed by participants		

Average Number of Past Due Accounts (>\$25K)

Albania			
September 2013	None listed by participants		
May 2014	None listed by participants		
January 2015	None listed by participants		