Dominican Republic

Total Respondents:

rotar respondents:				
November 2013	41			
July 2014	14			
August 2015				



Number of Accounts & Customers in this Country

Dominican Republic	0	1-10	11-20	21-30	31-40	41+
November 2013	45.5%	48.5%				6.1%
July 2014	50.0%	50.0%				
August 2015						

Top Payment Method

Dominican Republic	PIA Payment in Advance	L/C Letter of Credit	O/A Open Account	D/D Dated Draft	CAD Cash Against Documents	Alternative Methods Of Payment
November 2013	29.4%	5.9%	58.8%			5.9%
July 2014	12.50%		87.50%			
August 2015						

Open Account, Average Trading Terms/Number of Days

Dominican Republic	0 – 30 Days	45 Days	60 Days	90 Days	120 Days	150 Days	150+ Days
November 2013	28.6%	14.3%	28.6%	28.6%			
July 2014	42.86%		42.86%	14.29%			
August 2015							

Open Account, Average Payment Delay

Dominican Republic	No Delay	Less than 30 Days	30-60 Days	61-90 Days	90+ Days	
November 2013	20.0%	50.0%	20.0%			
July 2014	14.29%	71.43%	14.29%			
August 2015						

Alternative Methods of Payment

Dominican Republic			
November 2013	No methods listed by participants		
July 2014	No methods listed by participants		
August 2015			

Average Number of Past Due Accounts (>\$25K)

Dominican Republic	1 - 5	6 - 10	11 - 20	20+	
November 2013	60.0%	20.0%	20.0%		
July 2014	100.0%				
August 2015					