

# Georgia



## Total Respondents:

September 2013	36
May 2014	18
January 2015	21

## Number of Accounts & Customers in this Country

Georgia	0	1-10	11-20	21-30	31-40	41+
September 2013	77%	18%	5%			
May 2014	83%	17%				
January 2015	59%	41%				

## Top Payment Method

Georgia	PIA Payment in Advance	L/C Letter of Credit	O/A Open Account	D/D Dated Draft	CAD Cash Against Documents	Alternative Methods Of Payment	Not Applicable
September 2013	9%		19%				72%
May 2014	80%		20%				
January 2015	38%	13%	50%				

## Open Account, Average Trading Terms/Number of Days

Georgia	0 – 30 Days	45 Days	60 Days	90 Days	120 Days	150 Days	150+ Days
September 2013			33%	33%	33%		
May 2014			100%				
January 2015	50%	25%			25%		

## Open Account, Average Payment Delay

Georgia	No Delay	Less than 30 Days	30-60 Days	61-90 Days	90+ Days		
September 2013	67%		33%				
May 2014	100%						
January 2015	75%	25%					

## Alternative Methods of Payment

Georgia					
September 2013	No methods listed by participants				
May 2014	No methods listed by participants				
January 2015	No methods listed by participants				

## Average Number of Past Due Accounts (>\$25K)

Georgia				
September 2013	None listed by participants			
May 2014	None listed by participants			
January 2015	None listed by participants			