

Iraq



Total Respondents:

October 2014	30
February 2015	31

Number of Accounts & Customers in this Country

Iraq	0	1-10	11-20	21-30	31-40	41+
October 2014	71%	23%	3%	3%	0%	0%
February 2015	76%	24%	0%	0%	0%	0%

Top Payment Method

Iraq	PIA Payment in Advance	L/C Letter of Credit	O/A Open Account	D/D Dated Draft	CAD Cash Against Documents	Alternative Methods Of Payment
October 2014	50%	25%	25%	0%	0%	0%
February 2015	56%	44%	0%	0%	0%	0%

Open Account, Average Trading Terms/Number of Days

Iraq	0 – 30 Days	45 Days	60 Days	90 Days	120 Days	150 Days	150+ Days
October 2014	0%	0%	50%	50%	0%	0%	0%
February 2015	100%	0%	0%	0%	0%	0%	0%

Open Account, Average Payment Delay

Iraq	No Delay	Less than 30 Days	30-60 Days	61-90 Days	90+ Days		
October 2014	0%	0%	33%	0%	67%	0%	0%
February 2015	0%	100%	0%	0%	0%	0%	0%

Alternative Methods of Payment

Iraq					
October 2014	No methods listed by participants				
February 2015	No methods listed by participants				

Average Number of Past Due Accounts (>\$25K)

Iraq					
October 2014	None listed by participants				
February 2015	None listed by participants				