

Latvia



Total Respondents:

September 2013	36
May 2014	18
January 2015	21

Number of Accounts & Customers in this Country

Latvia	0	1-10	11-20	21-30	31-40	41+
September 2013	63%	33%	4%			
May 2014	65%	29%	6%			
January 2015	29%	59%	6%	6%		

Top Payment Method

Latvia	PIA Payment in Advance	L/C Letter of Credit	O/A Open Account	D/D Dated Draft	CAD Cash Against Documents	Alternative Methods Of Payment	Not Applicable
September 2013	5%		25%				60%
May 2014	44%		56%				
January 2015	23%		77%				

Open Account, Average Trading Terms/Number of Days

Latvia	0 – 30 Days	45 Days	60 Days	90 Days	120 Days	150 Days	150+ Days
September 2013	33%	17%	33%	17%			
May 2014	40%	20%	20%		20%		
January 2015	50%	13%	25%	13%			

Open Account, Average Payment Delay

Latvia	No Delay	Less than 30 Days	30-60 Days	61-90 Days	90+ Days		
September 2013	29%	57%		14%			
May 2014	60%	20%		20%			
January 2015	60%	30%		10%			

Alternative Methods of Payment

Latvia					
September 2013	No methods listed by participants				
May 2014	No methods listed by participants				
January 2015	No methods listed by participants				

Average Number of Past Due Accounts (>\$25K)

Latvia				
September 2013	None listed by participants			
May 2014	None listed by participants			
January 2015	None listed by participants			