

# Macedonia



## Total Respondents:

September 2013	36
May 2014	18
January 2015	21

## Number of Accounts & Customers in this Country

Macedonia	0	1-10	11-20	21-30	31-40	41+
September 2013	74%	21%	5%			
May 2014	78%	22%				
January 2015	65%	29%	6%			

## Top Payment Method

Macedonia	PIA Payment in Advance	L/C Letter of Credit	O/A Open Account	D/D Dated Draft	CAD Cash Against Documents	Alternative Methods Of Payment	Not Applicable
September 2013	5%		26%				69%
May 2014	80%		20%				
January 2015	56%		44%				

## Open Account, Average Trading Terms/Number of Days

Macedonia	0 – 30 Days	45 Days	60 Days	90 Days	120 Days	150 Days	150+ Days
September 2013	57%	14%	14%	14%			
May 2014						100%	
January 2015	50%	25%		25%			

## Open Account, Average Payment Delay

Macedonia	No Delay	Less than 30 Days	30-60 Days	61-90 Days	90+ Days		
September 2013	37%	37%	13%	13%			
May 2014	100%						
January 2015	50%		50%				

## Alternative Methods of Payment

Macedonia					
September 2013	No methods listed by participants				
May 2014	No methods listed by participants				
January 2015	No methods listed by participants				

## Average Number of Past Due Accounts (>\$25K)

Macedonia				
September 2013	None listed by participants			
May 2014	None listed by participants			
January 2015	None listed by participants			