

Montengro



Total Respondents:

September 2013	36
May 2014	18
January 2015	21

Number of Accounts & Customers in this Country

Montengro	0	1-10	11-20	21-30	31-40	41+
September 2013	90%	10%				
May 2014	93%	7%				
January 2015	76%	24%				

Top Payment Method

Montengro	PIA Payment in Advance	L/C Letter of Credit	O/A Open Account	D/D Dated Draft	CAD Cash Against Documents	Alternative Methods Of Payment	Not Applicable
September 2013		6%					94%
May 2014	75%		25%				
January 2015	50%		50%				

Open Account, Average Trading Terms/Number of Days

Montengro	0 – 30 Days	45 Days	60 Days	90 Days	120 Days	150 Days	150+ Days
September 2013				100%			
May 2014					100%		
January 2015	67%			33%			

Open Account, Average Payment Delay

Montengro	No Delay	Less than 30 Days	30-60 Days	61-90 Days	90+ Days		
September 2013	100%						
May 2014	100%						
January 2015	67%	33%					

Alternative Methods of Payment

Montengro					
September 2013	No methods listed by participants				
May 2014	No methods listed by participants				
January 2015	No methods listed by participants				

Average Number of Past Due Accounts (>\$25K)

Montengro				
September 2013	None listed by participants			
May 2014	None listed by participants			
January 2015	None listed by participants			