

## Saint Lucia



### Total Respondents:

November 2013	41
July 2014	14
August 2015	

### Number of Accounts & Customers in this Country

Saint Lucia	0	1-10	11-20	21-30	31-40	41+
November 2013	80.6%	16.1%			3.2%	
July 2014	100.0%					
November 2015						

### Top Payment Method

Saint Lucia	PIA Payment in Advance	L/C Letter of Credit	O/A Open Account	D/D Dated Draft	CAD Cash Against Documents	Alternative Methods Of Payment
November 2013	50.0%	12.5%	37.5%			
July 2014	0%					
November 2015						

### Open Account, Average Trading Terms/Number of Days

Saint Lucia	0 - 30 Days	45 Days	60 Days	90 Days	120 Days	150 Days	150+ Days
November 2013	33.3%		33.3%	33.3%			
July 2014	0%						
November 2015							

### Open Account, Average Payment Delay

Saint Lucia	No Delay	Less than 30 Days	30-60 Days	61-90 Days	90+ Days		
November 2013	66.7%	33.3%					
July 2014	0%						
November 2015							

### Alternative Methods of Payment

Saint Lucia					
November 2013	No methods listed by participants				
July 2014	No methods listed by participants				
November 2015					

### Average Number of Past Due Accounts (>\$25K)

Saint Lucia	1 - 5	6 - 10	11 - 20	20+	
November 2013	50.0%	50.0%			
July 2014	0%				
August 2015					