Slovakia

Total Respondents:

Total Hosponiacitos	
September 2013	36
May 2014	18
January 2015	21



Number of Accounts & Customers in this Country

Slovakia	0	1-10	11-20	21-30	31-40	41+
September 2013	60%	40%				
May 2014	63%	31%		6%		
January 2015	33%	44%	17%			6%

Top Payment Method

Slovakia	PIA Payment in Advance	L/C Letter of Credit	O/A Open Account	D/D Dated Draft	CAD Cash Against Documents	Alternative Methods Of Payment	Not Applicable
September 2013	5%		42%				53%
May 2014	33%		67%				
January 2015	15%		85%				

Open Account, Average Trading Terms/Number of Days

Slovakia	0 – 30 Days	45 Days	60 Days	90 Days	120 Days	150 Days	150+ Days
September 2013	25%	25%	13%	37%			
May 2014	40%		60%				
January 2015	38%		38%	25%			

Open Account, Average Payment Delay

Slovakia	No Delay	Less than 30 Days	30-60 Days	61-90 Days	90+ Days	
September 2013	38%	38%	24%			
May 2014	50%	33%	17%			
January 2015	36%	55%	9%			

Alternative Methods of Payment

Slovakia			
September 2013	No methods listed by participants		
May 2014	No methods listed by participants		
January 2015	No methods listed by participants		

Average Number of Past Due Accounts (>\$25K)

Slovakia			
September 2013	None listed by participants		
May 2014	None listed by participants		
January 2015	None listed by participants		