# **Tanzania**

## **Total Respondents:**

| otal itespoliacites. |    |  |  |  |  |
|----------------------|----|--|--|--|--|
| December 2013        | 16 |  |  |  |  |
| August 2014          | 19 |  |  |  |  |
| April 2015           |    |  |  |  |  |



#### **Number of Accounts & Customers in this Country**

| Tanzania      | 0   | 1-10 | 11-20 | 21-30 | 31-40 | 41+ |
|---------------|-----|------|-------|-------|-------|-----|
| December 2013 | 92% | 8%   |       |       |       |     |
| August 2014   | 85% | 15%  |       |       |       |     |
| April 2015    |     |      |       |       |       |     |

#### **Top Payment Method**

| Tanzania      | PIA                | L/C              | O/A          | D/D         | CAD                    | Alternative Methods Of Payment |
|---------------|--------------------|------------------|--------------|-------------|------------------------|--------------------------------|
|               | Payment in Advance | Letter of Credit | Open Account | Dated Draft | Cash Against Documents | ,                              |
| December 2013 |                    | 50%              |              |             |                        | 50%                            |
| August 2014   |                    |                  | 100%         |             |                        |                                |
| April 2015    |                    |                  |              |             |                        |                                |

## **Open Account, Average Trading Terms/Number of Days**

| Tanzania      | 0 – 30 Days | 45 Days | 60 Days | 90 Days | 120 Days | 150 Days | 150+ Days |
|---------------|-------------|---------|---------|---------|----------|----------|-----------|
| December 2013 | 100%        |         |         |         |          |          |           |
| August 2014   |             |         |         | 100%    |          |          |           |
| April 2015    |             |         |         |         |          |          |           |

#### **Open Account, Average Payment Delay**

| Tanzania      | No Delay | Less than 30 Days | 30-60 Days | 61-90 Days | 90+ Days |  |
|---------------|----------|-------------------|------------|------------|----------|--|
| December 2013 | 100%     |                   |            |            |          |  |
| August 2014   |          |                   | 100%       |            |          |  |
| April 2015    |          |                   |            |            |          |  |

## **Alternative Methods of Payment**

| Tanzania      |                                   |  |  |
|---------------|-----------------------------------|--|--|
| December 2013 | No methods listed by participants |  |  |
| August 2014   | No methods listed by participants |  |  |
| April 2015    | No methods listed by participants |  |  |

## **Average Number of Past Due Accounts (>\$25K)**

| 1101 ago 11 an 1 an 2 an 1 1000 an 10 1 1 1 2 2 1 1 1 |                             |  |  |  |  |  |
|---|-----------------------------|--|--|--|--|--|
| Tanzania  |                             |  |  |  |  |  |
| December 2013   | None listed by participants |  |  |  |  |  |
| August 2014   | None listed by participants |  |  |  |  |  |
| April 2015  | None listed by participants |  |  |  |  |  |