

Zambia



Total Respondents:

December 2013	16
August 2014	19
April 2015	

Number of Accounts & Customers in this Country

Zambia	0	1-10	11-20	21-30	31-40	41+
December 2013	83%	17%				
August 2014	86%	14%				
April 2015						

Top Payment Method

Zambia	PIA Payment in Advance	L/C Letter of Credit	O/A Open Account	D/D Dated Draft	CAD Cash Against Documents	Alternative Methods Of Payment
December 2013	33%	67%				
August 2014			100%			
April 2015						

Open Account, Average Trading Terms/Number of Days

Zambia	0 – 30 Days	45 Days	60 Days	90 Days	120 Days	150 Days	150+ Days
December 2013							
August 2014			100%				
April 2015							

Open Account, Average Payment Delay

Zambia	No Delay	Less than 30 Days	30-60 Days	61-90 Days	90+ Days		
December 2013							
August 2014	100%						
April 2015							

Alternative Methods of Payment

Zambia					
December 2013	No methods listed by participants				
August 2014	No methods listed by participants				
April 2015	No methods listed by participants				

Average Number of Past Due Accounts (>\$25K)

Zambia					
December 2013	None listed by participants				
August 2014	None listed by participants				
April 2015	None listed by participants				